



To Whom It May Concern:

We began our relationship with Northeast Energy Partners back in 2001. At first they helped us secure an electric rate with a Supplier that proved to save our company a substantial amount of money over the term of the original agreement. However, they became much more than just a broker that got us a supply rate at a good price.

We have used NEP's expertise in many ways since that original agreement. They have helped us review both our natural gas and electric supplier agreements prior to authorizing them. We have used their knowledge of the markets to better understand the timing of when to lock in to a fixed rate versus when to wait. We have also used their product knowledge to renew the original electric agreement two more times since 2001.

All in all we are very pleased with the service provided to us by NEP and look forward to many more years of working with them for our energy needs.

Sincerely,

A handwritten signature in black ink that reads "Dick Hatfield". The signature is written in a cursive style.

Dick Hatfield – Hartz Corp
Director of Environmental Affairs